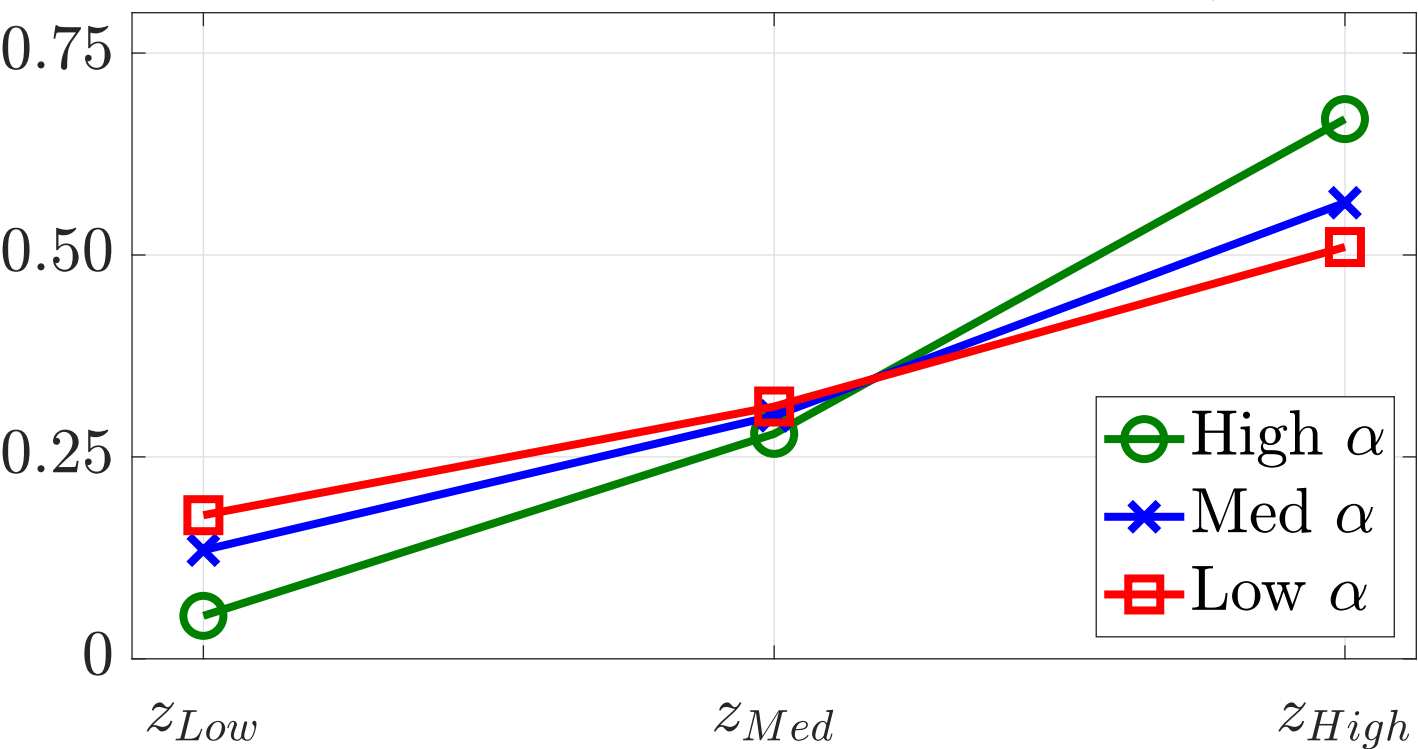
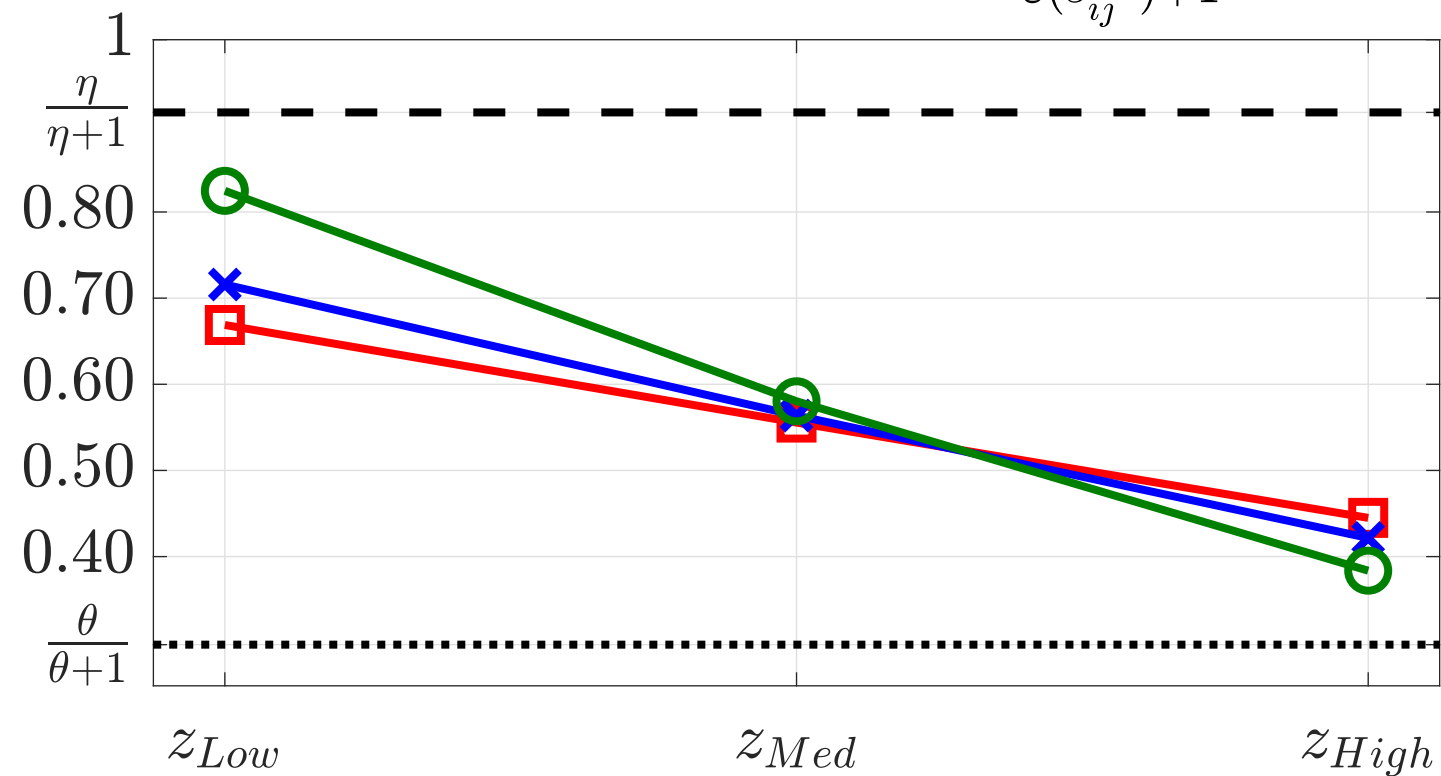


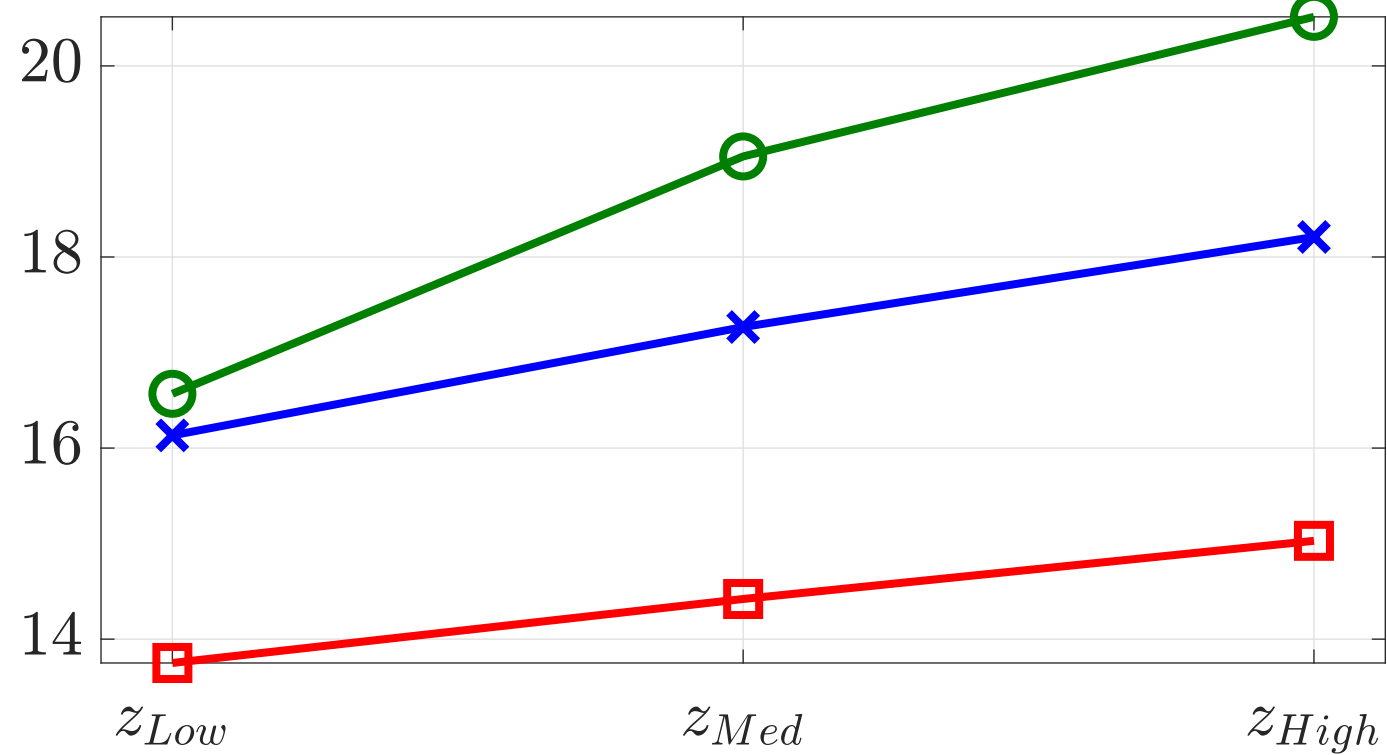
A. Share of market payroll:  $s_{ij}^{wn}$



B. Markdown:  $\mu_{ij} = \frac{\varepsilon(s_{ij}^{wn})}{\varepsilon(s_{ij}^{wn})+1}$



C. Wage (\$000s):  $w_{ij} = \mu_{ij}MRPL_{ij}$



D. Employment:  $n_{ij}$

